

FORD MOTOR COMPANY Q2 2025 U.S. SALES

	<u>Q2</u>		<u>%</u>	<u>Year-to-Date</u>		<u>%</u>
	<u>2025</u>	<u>2024</u>	<u>Change</u>	<u>2025</u>	<u>2024</u>	<u>Change</u>
SALES BY PROPULSION						
Total Electrified Vehicles	82,886	77,779	6.6	156,509	136,423	14.7
<i>Electric Vehicles</i>	<i>16,438</i>	<i>23,957</i>	<i>-31.4</i>	<i>38,988</i>	<i>44,180</i>	<i>-11.8</i>
<i>Hybrid Vehicles</i>	<i>66,448</i>	<i>53,822</i>	<i>23.5</i>	<i>117,521</i>	<i>92,243</i>	<i>27.4</i>
Internal Combustion	<u>529,209</u>	<u>458,271</u>	15.5	<u>956,877</u>	<u>907,710</u>	5.4
Total vehicles	612,095	536,050	14.2	1,113,386	1,044,133	6.6
SALES BY TYPE						
SUVs	255,160	213,393	19.6	456,687	455,284	0.3
Trucks	342,761	308,920	11.0	633,148	561,405	12.8
Cars	<u>14,174</u>	<u>13,737</u>	3.2	<u>23,551</u>	<u>27,444</u>	-14.2
Total vehicles	612,095	536,050	14.2	1,113,386	1,044,133	6.6
FORD BRAND						
Bronco Sport	39,075	28,189	38.6	72,438	59,754	21.2
Escape	45,232	37,943	19.2	82,589	74,538	10.8
Bronco	39,468	26,086	51.3	72,063	50,152	43.7
Mustang Mach-E	10,178	12,645	-19.5	21,785	22,234	-2.0
Edge	962	16,522	-94.2	3,040	51,679	-94.1
Explorer	57,615	46,338	24.3	104,929	104,803	0.1
Expedition	<u>31,298</u>	<u>21,747</u>	43.9	<u>44,780</u>	<u>43,307</u>	3.4
Ford SUVs	223,828	189,470	18.1	401,624	406,467	-1.2
F-Series	222,459	199,463	11.5	412,848	352,406	17.2
<i>Memo: F-150 Lightning (electric)</i>	<i>5,842</i>	<i>7,902</i>	<i>-26.1</i>	<i>13,029</i>	<i>15,645</i>	<i>-16.7</i>
Ranger	18,064	13,257	36.3	32,977	15,175	117.3
Maverick	48,041	38,052	26.3	86,056	77,113	11.6
E-Series	9,785	9,828	-0.4	19,464	20,268	-4.0
Transit	41,477	42,274	-1.9	76,057	82,164	-7.4
<i>Memo: E-Transit</i>	<i>418</i>	<i>3,410</i>	<i>-87.7</i>	<i>4,174</i>	<i>6,301</i>	<i>-33.8</i>
Transit Connect	0	2,462	-100.0	0	7,427	-100.0
Heavy Trucks	<u>2,935</u>	<u>3,584</u>	-18.1	<u>5,746</u>	<u>6,852</u>	-16.1
Ford Trucks	342,761	308,920	11.0	633,148	561,405	12.8
Mustang	<u>14,174</u>	<u>13,737</u>	3.2	<u>23,551</u>	<u>27,444</u>	-14.2
Ford Cars	<u>14,174</u>	<u>13,737</u>	3.2	<u>23,551</u>	<u>27,444</u>	-14.2
Ford Brand	580,763	512,127	13.4	1,058,323	995,316	6.3
LINCOLN BRAND						
Corsair	6,856	6,563	4.5	13,096	12,849	1.9
Nautilus	9,869	8,273	19.3	18,533	17,504	5.9
Aviator	7,252	5,664	28.0	12,021	11,914	0.9
Navigator	<u>7,355</u>	<u>3,423</u>	114.9	<u>11,413</u>	<u>6,550</u>	74.2
Lincoln SUVs	31,332	23,923	31.0	55,063	48,817	12.8
Lincoln Brand	31,332	23,923	31.0	55,063	48,817	12.8