

## **Ford Calls for ‘Better Plan’ on Trade**

Today, trade negotiators finalized negotiations on the Trans-Pacific Partnership, or TPP. The TPP was supposed to be a high-standard trade deal that links the U.S. with 11 other countries – Australia, Brunei, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore and Vietnam. The final outcome doesn’t achieve that goal.

**@Ford received an update on TPP from Ziad Ojakli, group vice president – Government and Community Relations.**

**Why is the TPP important to Ford?** As a top U.S. exporter, Ford supports free trade agreements that result in real market openings and a level playing field for all to compete. Unfortunately, the TPP agreement does not meaningfully address currency manipulation – the biggest trade barrier we face. When countries artificially lower the value of their currency to gain a competitive advantage, it puts American workers at a disadvantage. For Ford, the impact of currency manipulation by foreign governments can undercut any of our cost-reduction initiatives and unfairly affect our competitive positioning. For example, on a \$30,000 vehicle, even a 10 percent devaluation of the yen can subsidize an imported Japanese vehicle by \$3,000.

**Who else supports our position?** Within the U.S. Congress, Ford has worked to build a broad bipartisan consensus to address currency manipulation in TPP. This summer, U.S. lawmakers took unprecedented action to set a clear negotiating objective for addressing currency manipulation in all future trade deals. Regrettably, the TPP agreement fails

to meet that test. A few weeks ago, 158 bipartisan lawmakers called for rules that prohibit currency manipulation in TPP. In addition, a bipartisan group of U.S. Senators continue to push for action to prohibit currency manipulation.

**What is the next step for the trade deal?** Now that the United States has agreed with the 11 other countries on the final framework of the trade deal, it will go through a Congressional review process with a final vote expected no earlier than 2016.

**What can I do as an employee?** We will be contacting you to reach out to lawmakers on this important issue. Stay tuned – your voice will help us push the Administration to renegotiate a deal that will ensure the future competitiveness of American manufacturing.

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